On behalf of the Western Association of Fish & Wildlife Agencies, we invite you to participate as a sponsor at the WAFWA 2020 Mid-Winter Meeting to be held in Monterey, California.

Join us as a sponsor to: gain exposure for your organization to fish & wildlife professionals, to network, and to exchange information and ideas.

WAFWA: Who We Are
The Western Association of Fish and Wildlife Agencies (WAFWA) is a regional association of state and provincial fish and wildlife agencies representing 23 states and Canadian provinces, an area encompassing 3.7 million square miles of some of North America's most wild and scenic country, inhabited by over 1,500 premier wildlife species.

WAFWA's mission is to deliver conservation through information exchange and working partnerships. By working together, the fish and wildlife resources of the West and the habitat upon which those resources depend will be protected and enhanced so that future generations can enjoy our natural heritage.

About the Meeting & Location
The Mid-Winter Meeting will bring over 100 U.S. and Canadian fish and wildlife regulators, commissioners and directors from over 20 states! We can't wait for you to join us in beautiful California!

Key Reasons to Participate
Your sponsorship of the WAFWA Mid-Winter Meeting would assist us in hosting a world-class event and demonstrate your organization’s commitment to wildlife conservation. In exchange, your organization will have the valuable opportunity to make face-to-face CONNECTIONS with over hundred fish and wildlife professionals; you’ll have ACCESS to people who need your products and services; and the EXPOSURE will reinforce your brand awareness and maximize visibility in the wildlife community.

Please review the enclosed information and sign up today to support the Western Association of Fish & Wildlife Agencies' Mid-Winter Meeting! If you have any questions or would like additional information, please contact Karen Forbes at 802-865-5202 or Karen@delaneymeetingevent.com

Registration is available online at:
www.wafwa.org
Sponsorship Opportunities
Sponsors will receive special recognition through a variety of channels as described below.

<table>
<thead>
<tr>
<th>Pricing &amp; Benefits</th>
<th>Gold Level $5,000</th>
<th>Silver Level $2,500</th>
<th>Bronze Level $1,500</th>
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<tbody>
<tr>
<td>Brief opportunity to address attendees</td>
<td>At hosted event (2 lunches or reception)</td>
<td>Acknowledgement at business meeting by President</td>
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<td>Opportunity to display a company banner</td>
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<td>Logo recognition on conference website</td>
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<td>Logo on conference signage</td>
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<td>Exhibit space</td>
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<tr>
<td>Complimentary registration(s)</td>
<td>4 attendees</td>
<td>3 attendees</td>
<td>1 attendee</td>
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Exhibit Space Details:
- 6’ skirted table and chair; table top displays are recommended
- Electricity and wireless internet will be available.
- Set-Up: Thursday January 9th 12:00 – 5:00 p.m., Sessions begin at 8:00 a.m. January 10th
- Tear-Down: Sunday, January 12th after 10:00 a.m.

Shipping:
When shipping boxes to the hotel please use this address:
Monterey Tides Hotel / WAFWA January 9-12, 2020
Attn: Your Name & Company
2600 Sand Dunes Dr
Monterey, CA 93940

Lodging:
The 2020 WAFWA Mid-Winter Meeting will be held at the Monterey Tides Hotel (2600 Sand Dunes Dr, Monterey, California 93940). Overnight accommodations are available to meeting participants at a discounted group rate of $142/night plus tax (currently at 11.795%), a $2 Monterey County Tourism Improvement District Fee, and a $15 daily hotel fee which includes guestroom Wi-Fi, meeting room Wi-Fi, overnight parking, bottled water and coffee in guestroom, and local calls. Check-in is at 4:00pm and check-out is at 11:00am. To make a reservation for the 2020 WAFWA Mid-Winter Meeting, book online or call the Monterey Tides at 800-242-8627 and reference the block code 2001WAFW. Reservations must be made by December 19, 2019 to be guaranteed the group rate.
Sponsorship and Exhibition Policy and Guidelines

The Western Association of Fish and Wildlife Agencies’ (the Association’s) mission is to deliver conservation through information exchange and working partnerships. By working together, the fish and wildlife resources of the West and the habitat upon which those resources depend will be protected and enhanced so that future generations can enjoy our natural heritage.

We will refuse any sponsorship or messaging that we believe is incompatible with that of our mission or the missions of our member state fish and wildlife agencies. WAFWA will not solicit or accept sponsorships from government agencies, corporations, organizations, or individuals whose practices, policies, or operations are deemed unacceptable and/or contrary to the values implicit in our mission as articulated in our bylaws, resolutions and policies.

The Association welcomes the support of sponsors or exhibitors for organizational efforts subject to the following guidelines:

- The Association will not accept sponsorships or exhibits that reflect in a negative manner on the Association, do not align with its mission statement, or are not in the best interest of the organization as determined by the Executive Committee, Board or Directors or their designees.

- The Association does not accept sponsorships for certain categories of products and services, including illegal drugs and drug paraphernalia, tobacco products or establishments, sexual escort services, alcohol or other categories that may be determined at the Association’s sole discretion.

- The Association reserves the right to reject or remove a sponsor’s or exhibitor’s printed materials, booths, signage, or other commonly used materials if those materials are incompatible with the Association’s mission or the missions of our member state fish and wildlife agencies.

- Individual staff should not receive any substantial benefit (greater than $100) from association with sponsors or exhibitors. Any commissions, substantial gifts, or other financial benefits should be brought to the attention of a supervisor.

- The Association retains control over any sponsored program and sponsors shall not have any input into operational matters relating to a project they have sponsored.